

## **PHILANTHROPY DAY 2009**

### **Collaboration: Not Just a Buzzword. The Art, Science and Practice**

#### STEPS TO COLLABORATION CONVERSATION:

Just a few ideas to help you get started. Use these or use your own.

#### GET TO KNOW ONE ANOTHER AND AGREE ON A SIMPLE PROCESS TO TALK TOGETHER

1. Introduce yourself and your organization briefly
2. For time efficiency you may want to choose a facilitator to manage time and to be sure everyone gets heard
3. Choose someone to report out to the larger group upon completion
4. You may want to break into smaller subgroups periodically to facilitate easy sharing then come back together

#### EXPLORE INTERESTS AND GOALS YOU MIGHT SHARE – BRAINSTORMING SESSION

1. What needs do you see that you can't meet alone?
2. What goals do you have that you can't do alone?
3. What do you do that might be easier and more efficient to do together?

#### BUILD ON THE IDEAS WITH SIMPLE STEPS

1. Pick the best/most likely/most appealing/most important ideas?
2. What are the next few steps?
3. Who else might be able to help?
4. How can you stay in contact?

#### SHARE WITH OTHERS

1. Share with the rest of the workshop participants
2. Report progress on the Planned Giving web site
3. Ask for help from any of the panel:

[rich@uwcapecod.org](mailto:rich@uwcapecod.org)

[dwillard@capecodfive.com](mailto:dwillard@capecodfive.com)

[c.deluga@easternbank.com](mailto:c.deluga@easternbank.com)

[nhardaway@gisc.org](mailto:nhardaway@gisc.org)

[l.kurzrok@easternbank.com](mailto:l.kurzrok@easternbank.com)